CANADA

PROVINCE OF QUÉBEC DISTRICT OF MONTREAL

SUPERIOR COURT

Commercial Division

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C., c. 36, as amended)

N°: 500-11-048114-157

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

BLOOM LAKE GENERAL PARTNER LIMITED

QUINTO MINING CORPORATION

8568391 CANADA LIMITED

CLIFFS QUEBEC IRON MINING ULC

Petitioners

-and-

THE BLOOM LAKE IRON ORE MINE LIMITED PARTNERSHIP

BLOOM LAKE RAILWAY COMPANY LIMITED

Mises-en-cause

-and-

FTI CONSULTING CANADA INC.

Monitor

-and-

MOELIS & COMPANY LLC

Mise-en-cause

MOTION FOR AN ORDER AUTHORIZING THE ENGAGEMENT OF A SALE ADVISOR AND AMENDING THE INITIAL ORDER

(Section 11 ff. of the Companies' Creditors Arrangement Act)

TO THE HONORABLE STEPHEN W. HAMILTON, J.S.C. OR ONE OF THE HONORABLE JUDGES OF THE SUPERIOR COURT, SITTING IN THE COMMERCIAL DIVISION FOR THE DISTRICT OF MONTREAL, THE CCAA PARTIES (AS DEFINED BELOW) SUBMIT:

BACKGROUND

- On January 27, 2015, Mr. Justice Martin Castonguay, J.S.C., issued an Initial order pursuant to the Companies' Creditors Arrangement Act (the "CCAA") in respect of the Petitioners and the Mises-en-cause (the "CCAA Parties"), as appears from the Court record.
- 2. Pursuant to the aforementioned Initial Order, *inter alia*, FTI Consulting Canada Inc. was appointed as monitor of the CCAA Parties (the "Monitor") (para. 39 of the Initial Order) and a stay of proceedings was ordered until February 26, 2015 (the "Stay Period") (para. 8 ff. of the Initial Order).
- 3. On February 20, 2015, Mr. Justice Stephen Hamilton, J.S.C., issued an Amended Initial order (the "Initial Order") in respect of the CCAA Parties, by which *inter alia* the extension of the Stay Period in respect of the CCAA Parties was extended until April 30, 2015 and allowed the CCAA Charges to rank ahead of all Encumbrances affecting the Property, as appears from the Initial Order communicated herewith as Exhibit R-1.

4. The CCAA Parties hereby seek:

- a) the engagement of Moelis & Company LLC as the CCAA Parties' mergers and acquisitions financial advisor (the "Sale Advisor") to assist, inter alia, with the implementation of a sale and investor solicitation process ("SISP"), for which Court approval will be sought by way of a separate Motion; and
- b) the creation of a Sale Advisor Charge (as defined herein) to have priority over all claims of unsecured creditors of the CCAA Parties, but to be subordinated to the existing CCAA Charges and secured claims.
- 5. Pursuant to paragraph 54 of the Initial Order, all motions in these CCAA proceedings are to be brought on not less than ten (10) calendar days' notice to all Persons on the service list. Each motion must specify a date (the "Initial Return Date") and time (the "Initial Return Time") for the hearing.
- 6. The service of the present Motion serves as notice pursuant to paragraph 54 of the Initial Order.
- 7. Paragraph 55 of the Initial Order requires that any Person wishing to object to the relief sought on a motion in the CCAA Proceedings must serve responding motion materials or a notice stating the objection to the motion and the grounds for such objection (a "Notice of Objection") in writing to the moving party, the CCAA Parties and the Monitor, with a copy to all Persons on the service list, no later than 5 p.m. Montreal time on the date that is four (4) calendar days prior to the Initial Return Date (the "Objection Deadline"). Accordingly, any parties wishing to object to the relief sought on this Motion must serve responding motion materials or a Notice of Objection no later than 5 p.m. Montreal time on April 13, 2015.

¹ Except as otherwise provided for herein, all capitalized terms not otherwise defined herein shall have the meaning ascribed to them in Initial Order.

8. Paragraph 56 of the Initial Order further provides that if no Notice of Objection is served by the Objection Deadline, the Judge having carriage of the motion may determine whether a hearing is necessary, whether such hearing will be in person, by telephone or in writing and the parties from whom submissions are required (collectively, the "Hearing Details"). Paragraph 57 provides that the Monitor shall communicate with the Judge and the service list with respect to the Hearing Details.

2. THE ENGAGEMENT OF THE SALE ADVISOR

- 9. The CCAA Parties hereby seek the appointment of the Sale Advisor who will provide, inter alia, consultation and assistance pursuant to the terms of the SISP and the engagement letter dated as of March 23, 2015 (the "Engagement Letter"), a redacted version of which is communicated herewith as Exhibit R-2; an unredacted copy thereof under confidential seal as Exhibit R-2A.
- 10. The CCAA Parties request that the unredacted version of the Engagement Letter be filed under seal and be kept confidential, as the disclosure of the terms thereof could affect the offers to be made to the CCAA Parties in connection with the purchase of their assets, which would be prejudicial to potential recovery by their creditors.
- 11. It is in the CCAA Parties' best interest to retain the services of the Sale Advisor, who has extensive background on the businesses and assets of the CCAA Parties and the relevant expertise needed to execute the SISP, evaluate the CCAA Parties' business and identify strategic partners, purchasers and potential investors.
- 12. In or about October 2014, Moelis & Company LLC ("Moelis"), a global investment bank, was verbally engaged by CNR to assist with the solicitation of investment partners and/or purchasers for, among other things, the Eastern Canadian Iron Ore investments of CNR and the Ring of Fire projects (the "Sales Process").
- 13. After the CCAA filing, the CCAA Parties continued to seek the assistance of Moelis to locate investment and/or sale opportunities for their businesses and assets as they had already been engaged by CNR for such purposes and had expended a great deal of time and effort up to the time of the CCAA filing by the CCAA Parties. In addition, Moelis has extensive experience in acting as sales and investment advisor to significant companies in the mining industry (inside and outside of formal insolvency proceedings) as well as experience in Canadian court-supervised CCAA sales and investment solicitation processes as further described in the attached letter from Moelis communicated herewith as Exhibit R-3.
- 14. Pursuant to the Engagement Letter (Exhibit R-2A), the Sale Advisor will assist the CCAA Parties and related parties in:
 - conducting a business and financial analysis of the businesses of the CCAA
 Parties and related parties relating to the Bloom Lake Mine business, the
 Chromite business and the Wabush Mine business (including the mine, rail and
 port facilities) (the "Businesses");
 - b) developing and implementing the SISP;

- identifying and evaluating potential acquirers (each, an "Acquirer") of all or a majority of the equity securities of one or more of the CCAA Parties or related parties, through acquisition or merger, or of a majority of the assets, properties or business of any of the Businesses (each, a "Transaction");
- d) contacting potential Acquirers that the Sale Advisor and the CCAA Parties or related parties have agreed may be appropriate for a Transaction, and meeting with and providing them such information about the Businesses as may be appropriate and acceptable to the Company, subject to customary business confidentiality;
- e) preparing information materials describing the Businesses, which the Sale Advisor may distribute to potential Acquirers;
- f) developing a strategy to effectuate one or more Transactions;
- g) structuring and negotiating the Transactions and participating in such negotiations as requested;
- h) meeting with the CCAA Parties' and related parties' Boards of Directors and/or the Monitor, as requested by the CCAA Parties, to discuss any proposed Transaction and its financial implications;
- providing a written report or affidavit(s) as may be reasonably requested by the CCAA Parties and related parties or by the Monitor with respect to the sale process for each proposed Transaction in connection with obtaining Court approval of such Transaction;
- if requested by the CCAA Parties, participating in hearings before the this Court, and providing relevant testimony with respect to the sale process for each of the Transactions; and
- k) rendering such other financial advisory and investment banking services as customarily provided in connection with the marketing and negotiation of each Transaction, as requested by the CCAA Parties and as may be reasonably agreed to by Moelis.
- 15. The Sale Advisor's role—which is essentially to assist in conducting a sales process and concluding a Transaction or Transactions—will be distinct from and complementary to the role of the Monitor—which is essentially to oversee the CCAA proceedings and to assist the CCAA Parties with their Restructuring,² and reporting to the Court.
- 16. As appears from the Engagement Letter (Exhibit R-2A), the Sale Advisor's fee structure negotiated by the CCAA Parties contemplates a monthly fee for a limited period of time (the "Monthly Retainer Fee") earned from the commencement date of these CCAA proceedings, as well as fees payable upon the closing of any Transaction (the

Defined as the orderly restructuring of the business and financial affairs of the CCAA Parties (para. 33 of the Initial Order).

- "Transaction Fees"). The CCAA Parties are of the view that this fee structure is reasonable in light of the prevailing market conditions.
- 17. The engagement of the Sale Advisor and the Engagement Letter is conditional upon the Court's approval of the Engagement Letter and the engagement of the Sale Advisor pursuant to the terms thereof, retroactively to the date of the institution of these CCAA proceedings, being January 27, 2015.
- 18. The Engagement Letter provides that the payment of the Sale Advisor's Monthly Retainer Fee, Transaction Fees and reimbursement of expenses contemplated by the Engagement Letter (whether incurred before or after the date of any order approving this agreement) is to be secured by charge over the property of each such CCAA Company on a several basis securing only those fees and expenses payable by each such Company, with such charge having priority over all claims of unsecured creditors of such CCAA Companies, but to be subordinated to the Administration Charge and Directors' Charge (each as defined in the Initial Order) and all secured claims (collectively, the "Sale Advisor Charge").
- 19. Pursuant to the Initial Order, the CCAA Parties were ordered to pay the reasonable fees and disbursements of, *inter alia*, its advisors, where such fees and disbursements are "directly related to these proceedings, the Plan and the Restructuring" (para. 44 of the Initial Order).
- 20. As noted above, pursuant to the Engagement Letter (Exhibit R-2A), the Sale Advisor Charge will be subordinated to all CCAA Charges and secured claims, and will have priority only over unsecured creditors.
- 21. In light of the Monthly Retainer Fee and the Transaction Fees provided for in the Engagement Letter (Exhibit R-2A), a Sale Advisor Charge of US\$8 million is reasonable under the circumstances.
- 22. The terms of the Engagement Letter are reasonable under the circumstances.
- 23. The Monitor has advised the CCAA Parties that it supports the CCAA Parties' engagement of the Sale Advisor pursuant to the terms set out in the Engagement Letter (Exhibit R-2A) subject to approval by this Court, and that it will submit shortly a report with its recommendation that this Motion be approved by the Court.
- 24. Pursuant to paragraphs 54 and 62 of the Initial Order, notice of this Motion and all material documentation in support was provided within the requisite notice period.
- 25. The Court's approval of the Engagement Letter (Exhibit R-2A) is essential to allow the CCAA Parties to work with the Sale Advisor to analyze and explore all available options and to successfully implement and execute the SISP in order to arrive at the best result for all interested parties.

CONCLUSIONS

26. In light of the foregoing, the CCAA Parties hereby respectfully seek the issuance of an Order substantially in the form of the draft Order communicated herewith as Exhibit R-4, which provides for, *inter alia*:

- a) the engagement of the Sale Advisor to assist in the implementation of the SISP pursuant to the terms of the Engagement Letter (Exhibit R-2A); and
- b) the amendment of the Initial Order to create the Sale Advisor Charge to a maximum of US\$8 million.
- 27. Furthermore, the CCAA Parties also seek an order that unredacted version of the Engagement Letter (Exhibit R-2A) shall be sealed, kept confidential and not form part of the public record due to the sensitive commercial nature of the terms thereof, the disclosure of which would cause material prejudice to the SISP.
- 28. The CCAA Parties submit further that the notices given of the presentation of the present Motion are proper and sufficient.
- 29. The Monitor supports the present Motion.
- 30. The present Motion is well founded in fact and in law.

FOR THESE REASONS, MAY IT PLEASE THE COURT TO:

GRANT the present Motion;

APPROVE the engagement of Moelis & Company LLC (the "Sale Advisor") as of January 27, 2015, as per the terms of the Engagement Letter, a redacted version of which is communicated in support hereof as Exhibit R-2, and an unredacted version of which is communicated in support hereof as Exhibit R-2A to be sealed and kept confidential, subject to further order of this Court;

ORDER that the Initial Order shall be amended to add the following title and paragraph after paragraph 32:

Sale Advisor Charge

32.1 **ORDERS** that Moelis & Company LLC (the "**Sale Advisor**") shall be entitled to the benefit of and is hereby granted a charge and security be secured by charge over the property of each CCAA Party on a several basis securing only those fees and expenses payable by each such CCAA Party, to a maximum of US\$8 million (the "**Sale Advisor Charge**") as security for the Monthly Retainer Fee, Transaction Fees and expenses reimbursable pursuant to the Engagement Letter dated March 23, 2015. The Sale Advisor Charge shall have the priority set out in paragraph 47.1 of this Order.

ORDER that the title appearing before paragraph 46 of the Initial Order shall be amended as follows:

Priorities and General Provisions Relating to CCAA Charges <u>and the Sale</u> <u>Advisor Charge</u>

ORDER that the Initial Order shall be amended to add the following paragraph after paragraph 47:

47.1 **DECLARES** that the Sale Advisor Charge shall have priority over all claims of unsecured creditors of such CCAA Parties, but to be subordinated to the CCAA Charges and all secured claims.

ORDER that paragraphs 49 through 52 of Initial Order shall be amended as follows:

- 49. **DECLARES** that each of the CCAA Charges <u>and the Sale Advisor Charge</u> shall attach (subject to the limitations set out in paragraph 32.1 hereof), as of the Effective Time, to all present and future Property of the CCAA Parties, notwithstanding any requirement for the consent of any party to any such charge or to comply with any condition precedent.
- 50. **DECLARES** that the CCAA Charges and the Sale Advisor Charge and the rights and remedies of the beneficiaries of the CCAA Charges and the Sale Advisor Charge, as applicable, shall be valid and enforceable and shall not otherwise be limited or impaired in any way by: (i) these proceedings and the declarations of insolvency made herein; (ii) any application(s) for bankruptcy order(s) filed pursuant to the BIA or any bankruptcy order made pursuant to such applications or any assignments in bankruptcy made or deemed to be made in respect of any of the CCAA Parties; or (iii) any negative covenants, prohibitions or other similar provisions with respect to borrowings, incurring debt or the creation of Encumbrances, contained in any agreement, lease, sub-lease, offer to lease or other arrangement which binds the CCAA Parties (a "Third Party Agreement"), and notwithstanding any provision to the contrary in any Third Party Agreement:
- (a) the creation of any of the CCAA Charges <u>and the Sale Advisor Charge</u> shall not create or be deemed to constitute a breach by the CCAA Parties of any Third Party Agreement to which any CCAA Party is a party; and
- (b) the beneficiaries of the CCAA Charges and the Sale Advisor Charge shall not have any liability to any Person whatsoever as a result of any breach of any Third Party Agreement caused by or resulting from the creation of the CCAA Charges.
- 51. **DECLARES** that notwithstanding: (i) these proceedings and the declarations of insolvency made herein, (ii) any application(s) for bankruptcy order(s) issued pursuant to the BIA or any bankruptcy order made pursuant to such applications or any assignments in bankruptcy made or deemed to be made in respect of any CCAA Party, and (iii) the provisions of any federal or provincial statute, the payments or disposition of Property made by the CCAA Parties pursuant to this Order and the granting of the CCAA Charges and the Sale Advisor Charge, do not and will not constitute settlements, fraudulent preferences, fraudulent conveyances or other challengable or reviewable transactions or conduct meriting an oppression remedy under any applicable law.
- 52. **DECLARES** that the CCAA Charges <u>and the Sale Advisor Charge</u> shall be valid and enforceable as against all Property of the CCAA Parties and against all Persons, including, without limitation, any trustee in bankruptcy, receiver, receiver and manager or interim receiver of the CCAA Parties.

ORDER that the unredacted copy of the Engagement Letter (Exhibit R-2A) shall be sealed, kept confidential and not form part of the public record, but rather shall be placed, separate and apart from all other contents of the Court file, in a sealed envelope attached to a notice that sets out the title of these proceedings and a statement that the contents are subject to a sealing order and shall only be opened upon further Order of the Court;

ORDER the provisional execution of the Order to be rendered hereon notwithstanding any appeal and without the necessity of furnishing any security;

ISSUE an order in the form of the draft Order communicated in support hereof as Exhibit R-4;

WITHOUT COSTS, save and except in case of contestation.

Montréal, April 2, 2015

BLAKE, CASSELS & GRAYDON LLP

Attorneys for the CCAA Parties

<u>AFFIDAVIT</u>

I, the undersigned, P. KELLY TOMPKINS, the President and a director of the CCAA Parties, Bloom Lake General Partner Limited and Cliffs Québec Iron Mining ULC, having a place of business at 1155 Rue University, Suite 508, in the city and district of Montréal, Québec, solemnly affirm that all the facts alleged in the present *Motion for an Order Authorizing the Engagement of a Sale Advisor and Amending the Initial Order* are true.

AND I HAVE SIGNED:

P. KELLY TOMPKINS

SOLEMNLY DECLARED before me at Cleveland, Ohio, this 2nd day of April, 2015

Notary Public

AI AI

ADAM D. MUNSON, Atty.
NOTARY PUBLIC
STATE OF OHIO
My Commission Has No
Expiration Date
Section 147.03 R.C.

NOTICE OF PRESENTATION

TO: Service List

TAKE NOTICE that the present Motion for an Order Authorizing the Engagement of a Sale Advisor and Amending the Initial Order will be presented for adjudication before the Honourable Stephen W. Hamilton, J.S.C., or another of the honourable judges of the Superior Court, Commercial Division, sitting in and for the district of Montreal, in the Montreal Courthouse located at 1, Notre-Dame Street East, Montréal, Québec, on April 17, 2015 at 3:00 p.m., in a room to be determined.

DO GOVERN YOURSELF ACCORDINGLY.

Montréal, April 2, 2015

BLAKE, CASSELS & GRAYDON LLP

Attorneys for the CCAA Parties

CANADA

PROVINCE OF QUÉBEC DISTRICT OF MONTRÉAL

SUPERIOR COURT

Commercial Division

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C., c. 36, as amended)

N°: 500-11-048114-157

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

BLOOM LAKE GENERAL PARTNER LIMITED, QUINTO MINING CORPORATION, 8568391 CANADA LIMITED,

and

CLIFFS QUÉBEC IRON MINING ULC

Petitioners

and

THE BLOOM LAKE IRON ORE MINE LIMITED

PARTNERSHIP

-and-

BLOOM LAKE RAILWAY COMPANY LIMITED

Mises-en-cause

and

FTI CONSULTING CANADA INC.

Monitor

and

MOELIS & COMPANY LLC

Mise-en-cause

LIST OF EXHIBITS

(In support of Petitioners' Motion for an Order authorizing the Engagement of a Sale Advisor and Amending the Initial Order)

R-1 Initial Order

R-2 Redacted Engagement Letter

R-2A Under seal, Engagement Letter (unredacted)

R-3 Summary of Moelis' qualifications and experience

R-4 Draft Order

Montréal, April 2, 2015

Blake, Cassels & GRAYDON LLP

Attorneys for Petitioners

CANADA

PROVINCE OF QUÉBEC

SUPERIOR COURT

DISTRICT OF MONTREAL

Commercial Division

(Sitting as a court designated pursuant to the *Companies'* Creditors Arrangement Act, R.S.C., c. 36, as amended)

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BLOOM LAKE RAILWAY COMPANY LIMITED

Mises-en-cause

-and-

FTI CONSULTING CANADA INC.

Monitor

SERVICE LIST (UPDATED AS OF APRIL 2 – 10:00AM)

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DISTRICT OF MONTREAL (Commercial Division) SUPERIOR COURT

ARRANGEMENT OF: IN THE MATTER OF THE PLAN OF COMPROMISE OR

BLOOM LAKE GENERAL PARTNER LIMITED & ALS.

Petitioners

PARTNERSHIP & AL THE BLOOM LAKE IRON ORE MINE LIMITED

Mises-en-cause

Monitor

FTI CONSULTING CANADA INC. -and-

MOELIS & COMPANY LLC

Mise-en-cause

AMENDING THE INITIAL ORDER, AFFIDAVIT, MOTION FOR AN ORDER AUTHORIZING THE **ENGAGEMENT OF A SALE ADVISOR AND** NOTICE OF PRESENTATION AND LIST OF EXHIBITS

ORIGINAL

M^{tre} Bernard Boucher

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